

MODEL CONTRACTOR DEVELOPMENT PROGRAM WORKSHOPS

KICKOFF

October 23, 2008 • 6:30 - 8:30 PM
Jackson Chamber of Commerce

Co-sponsored by White Construction Company, Jackson Chamber of Commerce, The Surety & Fidelity Association of America and the Mississippi Development Authority, **this Workshop Series is designed to teach small contractors the business practices they need to improve their company's operations and to increase their bonding capacity.** The Model Contractor Development Program is open to all small contractors. Each participating contractor must be enrolled in the Mississippi Procurement Technical Assistance Network (www.mspsc.com) and the company's representatives must agree to attend seven out of nine sessions.

Thursday, October 23

Kickoff/Orientation

Thursday, October 30

Business Planning and Management
for Construction

Thursday, November 6

Banking and Financing for
Contractors

Thursday, November 13

Bonding and Insurance for New and
Emerging Contractors

Thursday, November 20

Construction Accounting and Financial
Management

Thursday, December 4

Marketing, Estimating and Bidding

Thursday, December 11

Project Management and Field
Operations

Thursday, December 18

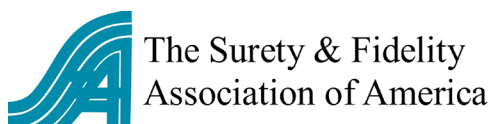
Claims and Dispute Resolution

Thursday, January 8

Success Stories: Why Some Contractors
Succeed and Others Fail

Classes will be held each night from 6:00 p.m. to 9:00 p.m. (except Kickoff night will begin at 6:30 p.m.) All workshops will be held at Jackson Chamber of Commerce building located at 201 South President, Jackson, MS 39225. To register online, go to www.mspsc.com and click on events for October 23, 2008 or call the Mississippi Development Authority, Minority and Small Business Development Division at (601) 359-3448

Sponsored by:



To Assist Small Contractors with Developing the Capacity to Grow